



Meeting Rooms on Expo Hall Floor

CONTRACT FOR MEETING SPACE

We, the undersigned company, do hereby make application to participate as an Exhibitor in the Exposition indicated by this contract. We request the Society of Cable Telecommunications Engineers Inc., hereafter referred to as SCTE•ISBE, to reserve the below-listed meeting rooms for our use at this Expo. Following are our three (3) choices:

1st CHOICE _____ 2nd CHOICE _____ 3rd CHOICE _____

Rooms Offered are 10' x 20' or as Noted

CAP Partner Rate: \$5,600
Exhibitor/10K and above Sponsor: \$6,200
Non-Exhibitor/Non-Sponsor: \$7,800

Instructions to Validate Contract

We, in order to validate this contract...

- Meeting rooms are assigned according to Exhibitor Earned Priority Points. Submit the Meeting Space application according to Priority Points ranking appointment date and time. If unable to submit Meeting Space request by the allotted appointment date/time, exhibitor may submit request at any time after their scheduled appointment. After April 11, 2018, reservation applications will be accepted according to date received. If your company has no Priority Points, you may submit your Meeting Space request after April 11, 2018.
- We will remit our payment, payable to SCTE•ISBE, for fifty percent (50%) of the cost of our requested exhibit space as a deposit and partial payment for the Meeting Space. Contracts submitted without proper deposit will not be assigned.
- Standards Partners will remit the final fifty percent (50%) of the total cost of the requested space by June 1, 2018. CAP Partners and regular rate exhibitors will remit the final fifty percent (50%) by July 16, 2018. Failure to make payments as scheduled will result in rate increase to regular rate exhibitors, or forfeiture of assigned space and deposit.
- Understand, agree to and abide by all show rules and regulations as stated in the Exhibitor Prospectus, Exposition Rules and Contract provisions included in the 2018 Exhibitor Prospectus.
- Agree to conduct ourselves professionally throughout the duration of scheduled exposition hours and fully comply with rules pertaining to Early Dismantle, refer to Section Eighteen (18) entitled "Dismantling and Removal of Exhibits" in the Rules and Regulations, or be subject to any/all penalties listed therein. **Initial** _____
- Agree to the meeting space assigned, even in the event we are not assigned to one of our three (3) choices.
- Specify that the products/services listed on this contract are those that properly represent our company and are germane to the cable and telecommunications industry. If Cable-Tec Expo® Show Management later determines that such product does not qualify for the Expo, Cable-Tec Expo® Show Management can cancel the space and contract without any refunds. Any changes made regarding the products/services to be exhibited will be forwarded to SCTE•ISBE in writing ninety (90) days prior to the show's opening.
- Agree to indemnify and hold harmless SCTE•ISBE from any and all liability, including attorney's fees, which may arise due to the presence or actions of third party contractors employed by our firm. Refer to Section Fourteen (14), entitled "Third Party Contractors," in the Rules and Regulations.
- List at right our products/services to be exhibited, top competitors from which we desire booth separation and companies we wish to be located near.
- Understand that this contract will not be processed unless all requested information is completed.

PLEASE PRINT OR TYPE

Company/Organization _____

Address _____ City _____

ST/PR _____ Country _____ Zip _____

E-mail _____

Phone _____ Fax _____

Web site _____

Name _____ Signature _____

Title _____

Tradeshow Administrator (if different than above):

Name _____ Phone _____

E-mail _____

Competitors from which we desire meeting space separation:

If possible, we desire to be near the following companies:

PAYMENT

Mtg Room Deposit Amt. _____ \$ _____

Additional one-time convenience fee of six percent (6%) if paying by credit card \$ _____

Total Amount Enclosed _____ \$ _____

Check # Wire Transfer/ACH AMEX MasterCard Visa

Card # _____ CVV # _____ Exp. Date _____

Name on Card _____ Signature _____

Contributions or gifts to the SCTE•ISBE are not deductible as charitable contributions for federal income tax purposes.

CAP Partner (check for Yes) Standard Partner (check for Yes)

Return To:
SCTE•ISBE
140 Philips Road
Exton, PA 19341-1318

Attn: National Conferences
T: 610.363.6888 • F: 610.884.7126
E-mail: esload@scte.org

| | | | |
|--------------------------------|---------------------|--------------------|----------------------|
| FOR SCTE•ISBE USE ONLY: | Date Received _____ | Booth Number _____ | Exhibit Points _____ |
|--------------------------------|---------------------|--------------------|----------------------|

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RATES AND BENEFITS

EXPO HALL MEETING ROOM RATES:

| CAP PARTNER | EXHIBITORS AND/OR SPONSORS VALUED AT \$10,000 & ABOVE | NON-EXHIBITOR/NON-SPONSOR |
|-------------|---|---------------------------|
| \$5,600 | \$6,200 | \$7,800 |

Add the convenience of having a private meeting room located directly on the Expo Hall floor. Meeting Rooms are ten-feet by twenty-feet (10' x 20') or as noted. Meeting rooms are limited and available on a first come, first serve basis.

Rates above include all installation/dismantle fees. Additional show services and/or catering available for an additional fee.

EXPO HALL MEETING ROOM BENEFITS:

- A meeting room identification sign listing your firm's name and booth number (if applicable)
- 24-hour security guard service in the exhibit hall during installation, dismantle, show hours and closed hours
- Daily cleaning and maintenance of the aisles and general exhibit hall areas
- 3M x 6M MIS Structure with fabric panels on all sides and door
- Conference Table
- Six (6) Black Diamond arm chairs
- Ten-feet by twenty-feet (10' x 20') carpet
- Logo on door
- Exclusive use of the meeting room during open hours of the Expo Hall